

# STENA AB (publ.)

# Interim Report for the nine-month period 1 January – 30 September 2018

#### Highlights:

- Income before taxes amounts to SEK 1,076 million for the nine month period ended 30 September 2018, compared to SEK 1,112 million for the nine month period ended 30 September 2017.
- Consolidated EBITDA, excluding net gain on sale of assets and change in fair value of investment properties, for the nine month period ended 30 September 2018 amounted to SEK 3,856 million compared to SEK 5,765 million for the nine month period ended 30 September 2017.
- Consolidated EBITDA, including net gain on sale of assets and change in fair value of investment properties, for the nine month period ended 30 September 2018 amounted to SEK 6,775 million compared to SEK 6,459 million for the nine month period ended 30 September 2017.

#### Ferry Operation

- EBITDA, excluding net gain on sale of assets, increased compared to last year due to continued increased volumes for cars (3%), freight (3%) and passengers (2%).

#### Offshore Drilling

- Decreased EBITDA compared to last year mainly due to the net impact of less operating days on contract, lower charter rates offset by positive effect from our ongoing Cost Race Program.
- Positive development of our fleet contract coverage.

## Shipping

- EBITDA, excluding net gain on sale of assets, increased compared to last year mainly due to more
  operational days for the LNG vessels with higher rates.
- Lower charter income as a result of vessels sold in 2017.
- Within the Suezmax segment we start to see signs of recovery.

#### Property

- EBITDA, excluding net gain on sales, on the same level as last year despite a reduced property portfolio due to sale of properties during Q4 2017 and Q2 2018.
- Stena Properties has sold properties in Uppsala, Stockholm and Gothenburg for approximately SEK 6,8 billion net in June 2018. These transactions have improved liquidity by SEK 3 billion in 2018 and liquidity will be improved by another SEK 1 billion over the next two years. Net gain on sale of these properties amounts to SEK 1,040 million.
- The fair value of investment properties has been adjusted by SEK 1,347 million, i.e. 4% of the total property portfolio.

#### Adactum

- Ballingslöv had a continued strong development which does not fully compensate for the lower result in Adactums other businesses.
- Stena Renewable has been divested by 65%, which improved the Stena AB group's net debt by SEK 1,7 billion.
- The liquidity position remains strong as of 30 September 2018. Available liquidity amounted to SEK 20.0 billion compared to SEK 16.9 billion as of 30 September 2017.

Date: 29 November 2018By: Staffan Hultgren

Title: Vice President & Deputy CEO and Principal Financial Officer



### Forward-looking Statements

This Interim Report includes statements that are, or may be deemed to be, forward-looking statements and can be identified as "forward-looking statements" by terms and phrases such as "anticipate," "should," "likely," "foresee," "believe," "estimate," "expect," "intend," "continue," "could," "may," "project," "plan," "predict," "will" and other similar expressions. These forward-looking statements include all matters that are not historical facts.

We do not intend, and undertake no obligation, to revise the forward-looking statements included in this report to reflect any future events or circumstances. Our actual results, performance or achievements could differ materially from the results expressed or implied by these forward-looking statements.

Table of Contents	Page
CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)	
Condensed Consolidated Income Statements for the nine month periods ended 30 September 2018 and 30 September 2017	3
Consolidated Statements of Comprehensive Income for the nine month periods ended 30 September 2018 and 30 September 2017	4
Condensed Consolidated Balance Sheets as of 30 September 2018 and 31 December 2017	5
Consolidated Statements of Changes in Shareholders' Equity for the nine month periods ended 30 September 2018 and 30 September 2017	6
Condensed Consolidated Statements of Cash Flow for the nine month periods ended 30 September 2018 and 30 September 2017	7
Notes to Condensed Consolidated Financial Statements	8 - 12
OPERATING AND FINANCIAL REVIEW	13 - 18
OTHER FINANCIAL INFORMATION – RESTRICTED GROUP	19 - 24



## **Condensed Consolidated Income Statements (unaudited)**

(SEK in million)	Three month period e	ended 30 Sept	Nine month pe	riod ended 30 Sept
	2017	2018	2017	2018
Revenue:				
Ferry Operations	4,055	4,440	9,858	10,769
Offshore Drilling	592	269	3,120	947
Shipping	1,291	1,634	4,334	4,549
Property	691	638	2,064	2,080
Adactum	1,450	1,493	5,014	5,162
Other	<u>4</u>	<u>4</u>	<u>252</u>	<u>10</u>
Total revenue	8,083	8,478	24,642	23,517
Change in fair value of investment properties	104	28	188	1,419
Net gain on sale of non-current assets	<u>342</u>	<u>460</u>	<u>506</u>	<u>1,500</u>
Total other income	446	488	694	2,919
Direct operating expenses:				
Ferry Operations	-2,461	-2,740	-6,711	-7,333
Offshore Drilling	-522	-467	-1,360	-1,074
Shipping	-997	-1,276	-3,425	-3,665
Property	-189	-171	-665	-654
Adactum	-1,128	-1,172	-3,758	-3,946
Other	<u>-32</u>	<u>-15</u>	<u>-126</u>	<u>-28</u>
Total direct operating expenses	-5,329	-5,841	-16,045	-16,700
Selling and administrative expenses	-715	-865	-2,832	-2,961
Profit/loss from investments in operating	25	-47	70	-112
associates				
Depreciation, amortisation and impairment	<u>-1,493</u>	<u>-1,476</u>	<u>-4,339</u>	<u>-4,531</u>
Total operating expenses	-7,513	-8,229	-23,146	-24,304
Operating profit	<u>1,017</u>	<u>737</u>	<u>2,190</u>	<u>2,132</u>
Profit/loss from investments in strategic	10	-38	44	-16
associates				
Dividends received	21	83	80	139
Gains/losses on sale of securities	125	144	416	310
Interest income	65	31	172	201
Interest expenses	-520	-584	-1,541	-1,450
Exchange gains/losses	-70	-25	-32	1
Other finance income/costs	<u>-25</u>	<u>-111</u>	<u>-217</u>	<u>-241</u>
Financial net	-395	-500	-1,078	-1,056
Profit before tax	<u>622</u>	<u>237</u>	<u>1,112</u>	<u>1,076</u>
Income taxes	<u>-442</u>	<u>-192</u>	<u>-629</u>	<u>-15</u>
Profit for the period	<u>180</u>	<u>45</u>	<u>483</u>	<u>1,061</u>
Profit for the period attributable to:				
Shareholders of the Parent company	180	43	500	1,061
Non-controlling interests	Ξ	2 <u><b>45</b></u>	<u>-17</u>	Ξ
Profit for the period	<u>180</u>	<u>45</u>	<u>483</u>	<u>1,061</u>



## Consolidated Statements of Comprehensive Income (unaudited)

(SEK in million)	Three month period e	nded 30 Sept	Nine month peri	od ended 30 Sept
	2017	2018	2017	2018
Profit for the period	180	45	483	1,061
Other comprehensive income				
Items that may subsequently be reclassified to profit or loss:				
Change in fair value reserve, net of tax	22	-4	-7	96
Change in net investment hedge, net of tax	168	605	-364	701
Change in translation reserve	-374	-322	-1,197	1,555
Share of other comprehensive income of	-12	8	-28	27
associates				
Items that will not be reclassified to profit or				
loss:				
Change in fair value reserve, net of tax	-7	-20	-71	8
Change in revaluation reserve, net of tax		-30		76
Remeasurements of post-employment benefit		-21		-21
obligations				
Share of other comprehensive income of	15	5	15	-18
associates				
Other comprehensive income for the period.	<u>-189</u>	<u>221</u>	<u>-1,652</u>	<u>2,423</u>
Total comprehensive income for the period	<u>-9</u>	<u> 266</u>	<u>-1,170</u>	<u>3,484</u>
Total comprehensive income attributable to:	0	264	1 150	2 101
Shareholders of the Parent company	-9	264	-1,152	3,484
Non-controlling interests	=	26	<u>-17</u>	2 404
Total comprehensive income for the period,	<u>-9</u>	<u> 266</u>	<u>-1,170</u>	<u>3,484</u>
net of tax				

The accompanying notes form an integral part of these Condensed Consolidated Financial Statements.



## **Condensed Consolidated Balance Sheet (unaudited)**

(SEK in million)	31 December 2017	30 September 2018
ASSETS		
Non-current assets:		
Intangible assets	4,053	4,199
Property, plant and equipment:		
Vessels	39,103	39,249
Construction in progress	2,020	2,463
Windmills	2,294	2,575
Equipment	2,369	-
Land and buildings	1,208	1,209
Ports	<u>3,751</u>	3,847
Total property, plant and equipment	50,745	49,343
Investment properties	31,539	34,401
Financial assets:		
Investments reported according to the equity method.	2,183	2,970
Marketable securities	6,506	7,277
Surplus in funded pension plans	644	1,013
Other non-current assets	<u>6,925</u>	9,566
Total financial assets	16,258	20.826
Total non-current assets	102,59 <u>5</u>	108,769
Current assets:	102,000	100(10)
Inventories	951	1,105
Trade receivables	2,585	2,806
Other current receivables	2,280	4,340
Prepayments and accrued income	1,987	1,933
Short-term investments	865	658
Cash and cash equivalents	2,248	2,657
Assets held for sale	5,898	2,037
Total current assets	16,814	13,499
Total current assets	10,814	13,499
Total assets	<u>119,409</u>	<u>122,268</u>
EQUITY AND LIABILITIES		
Total equity	46,195	49,631
Non-current liabilities:	10,170	17,001
Deferred tax liabilities	4,221	5,127
Pension liabilities	542	575
Other provisions	645	435
Long-term debt	40,548	34,939
Senior Notes	10,143	9,858
Capitalised lease obligations	65	4,424
Other non-current liabilities	2,069	1,999
Total non-current liabilities		
	<u>58,233</u>	<u>57,357</u>
Current liabilities:	2.509	2.207
Short-term debt	2,508	2,287
Senior Notes	-	1,052
Capitalised lease obligations	18	490
Trade payables	1,884	2,096
Tax liabilities	65	337
Other liabilities	2,753	4,823
Accruals and deferred income	4,521	4,195
Assets held for sale	3,232	Ξ
Total current liabilities	<u>14,981</u>	<u>15,280</u>
Total equity and liabilities	<u>119,409</u>	<u>122,268</u>

The accompanying notes form an integral part of these Condensed Consolidated Financial Statements.



## **Consolidated Statement of Changes in Equity (unaudited)**

Equity attributable to shareholders of the

	Parent con	npany				
(SEK in million)	Share capital	Reserves	Retained earnings incl. Profit for the year	Total	Non- controlling interests	Total equity
Closing balance, 31 December 2016	5	3,627	42,801	46,433	100	46,533
Change in fair value reserve		-7	,	-7		-7
Change in net investment hedge		-364		-364		-364
Change in revaluation reserve		-119	47	-72		-72
Change in translation reserve		-1,196		-1,196	-1	-1,197
Change in associates			-13	-13		-13
Other comprehensive income		-1,686	34	-1,652	-1	-1,653
Profit for the year			500	500	-17	483
Total comprehensive income		-1,686	535	-1,152	-18	-1,170
Changes in non-controlling interest					45	45
Dividend			-205	-205		-205
Closing balance, 30 September 2017	5	1,941	43,131	45,077	127	45,204
Closing balance, 31 December 2017 Adjustment, 1 January 2018	5	2,732 -321	43,331 321	46,069	126	46,195
New opening balances	5	2,411	43,652	46,069	126	46,195
Change in fair value reserve	3	96	8	104	120	104
Change in net investment hedge		701	O	701		701
Change in revaluation reserve		31	45	76		76
Change in translation reserve		1,555		1,555		1,555
Change in associates		-,	9	9		9
Remeasurement of post-emplyment benefit			-21	-21		-21
obligation						
Other comprehensive income		2,384	40	2,424	0	2,423
Profit for the year			1,061	1,061	0	1,061
Total comprehensive income		2,384	1,101	3,484	0	3,484
Changes in non-controlling interest					2	2
Dividend			-50	-50		-50
Closing balance, 30 September 2018	5	4,795	44,703	49,503	128	49,631



## **Condensed Consolidated Statement of Cash Flows (unaudited)**

(SEK in million)	Nine mo 2017	onth period ended 30 September 2018
Cash flow from operating activities:		
Profit for the year	483	1,061
Adjustments to reconcile profit for the year to net cash provided		
by operating activities:		
Depreciation, amortisation and impairment	4,339	4,531
Change in fair value of investment properties	-188	-1,419
Gain on sale of non-current assets	-506	-1,500
Gains/losses on sale of securities net	-416	-310
Share of strategic associates result	-44	16
Deferred income taxes	212	-195
Exchange differences, unrealised	946	-571
Other non-cash items	-65	93
Pensions	-163	-149
Dividend from operational associates and joint ventures	31	36
Investments and disposals of associates and joint ventures	293	-70
Net cash flow from trading securities	-32	166
Trade and other receivables	645	-302
Prepayments and accrued income	178	-167
Inventories	-45	-138
Trade payables	-109	-5
Accruals and deferred income	-967	-315
Income tax payable	379	185
Other current liabilities	<u>-81</u>	<u>78</u>
Cash flow from operating activities	<u>4,890</u>	<u>1,025</u>
Cash flow from investing activities:		
Purchase of intangible assets	-123	-152
Sale of property, plant and equipment	1,678	7,261
Capital expenditure on property, plant and equipment	-4,190	-3,896
Purchase and sale of operations, net of cash	73	1,147
Dividend from strategic associates and joint ventures	48	32
Investments and disposals in strategic associates and joint	-8	-753
ventures		
Sale of securities	3,687	2,632
Purchase of securities	-2,834	-2,750
Other investing activities	15	-130
Cash flow from investing activities	$-1,6\overline{54}$	3,391
		<u></u>
Cash flow from financing activities:	1 500	889
Proceeds from issuance of short and long-term debt	1,582	
Principal payments on short and long-term debt	-5,123	-7,183 2,612
Net change in borrowings on line-of-credit agreements	976	-2,612
New leases	201	4,905
Principal payments on capitalised lease obligations	-391	-89
Net change in restricted cash accounts	55	135
Dividend paid	-205	-50
Other financing activities	<u>-38</u>	<u>-72</u>
Cash flow from financing activities	<u>-3,144</u>	<u>-4,077</u>
Effect of exchange rate changes on cash and cash equivalents	<u>-39</u>	<u>70</u>
Net change in cash and cash equivalents	53	409
Cash and cash equivalents at beginning of period	<u>1,322</u>	<u>2,248</u>
Cash and cash equivalents at end of period	<u>1,375</u>	<u>2,657</u>

The accompanying notes form an integral part of these Condensed Consolidated Financial Statements.



#### Notes to Condensed Consolidated Financial Statements (unaudited)

#### **Note 1 Basis of Presentation**

The accompanying condensed consolidated financial statements present the financial position and result of operations of Stena AB (publ) and its subsidiaries (Stena) and have been prepared in accordance with IAS 34, "Interim financial reporting". The condensed consolidated interim financial information should be read in conjunction with the annual financial statements for the year ended on 31 December 2017, which have been prepared in accordance with IFRS.

The interim financial information included in the condensed consolidated financial statements has not been audited, and reflects all adjustments (consisting only of normal recurring adjustments) that are, in the opinion of management, necessary for a fair presentation of the results for the interim periods presented. Interim results for the nine months ended on 30 September 2018 are not necessarily an indication of the results to be expected for the full year.

As per 1<sup>st</sup> of January 2018 and from this Interim Report, the definition of EBITDA, Earnings Before Interest, Tax, Depreciation and Amortisation, has been changed to not include Results from investments in operating associates. Comparison figures for 2017 have been adjusted.

#### **Note 2 Accounting Policies**

The accounting policies applied are consistent with those of the annual financial statements for the year ended 31 December 2017, as described in the annual financial statements.

Taxes on income during the interim periods are accrued using the tax rate that would be applicable to expected total annual earnings.

Stena's Annual Report 2017 describes the content of the new accounting principles that are regarded as material for the Stena Group (see link https://www.stena.com/reviews-reports/).

## New or amended accounting standards applied after 2018

Stena AB applies IFRS 15 Revenue from Contracts with Customers and IFRS 9 Financial Instruments as of 1 January 2018.

#### IFRS 9 Financial instruments

Financial instruments previously recognized at their respective fair values through other comprehensive income (available for sale financial instruments in accordance with IAS 39) is now recognized at their respective fair values through profit or loss. A reclassification has been made between the fair value reserve and retained earnings, taken into account deferred tax.

IFRS 9 requires a credit risk reserve to be calculated and reported based on expected credit losses rather than on actual credit losses. The reserve size is as of 1 January 2018 unchanged.

#### IFRS 15 Revenue from customer contracts

With regards to the implementation of IFRS 15 we have concluded that a majority of the customer contracts within the different business areas include one single performance obligation. The main revenue streams are:

- Ferry Operations Goods and passenger traffic and sale of consumer products
- Offshore Drilling Sale of services
- Shipping
- Stena RoRo Sale of services
- Stena Bulk Sale of services
- Other Sale of training and crewing services and sale of goods
- Property Sale of construction work and other services
- New Businesses Sale of goods and services



In addition to the presented revenue streams, Offshore Drilling, Shipping and Property report significant leasing income. When leasing an asset to a client the respective company more than often sell services to the same client (the lessee). The service revenue and the leasing income are separated but at the same time they are deferred in accordance with the same pattern.

In terms of the different identified single performance obligation, revenue in the different business areas is recognised when control is transferred to the customer. IFRS 15 has not changed the recognition pattern for different revenue streams.

#### **IFRS 16 Leases**

IFRS 16 will be implemented as of 1 January 2019. The new standard introduces a substantial change with regards to lease reporting by requiring all leases fulfilling the definition of a lease to be reported in the balance sheet. Stena has a substantial number of operating leases relating to property, ports, office equipment and other items. Work is in progress to estimate the impact of IFRS 16, and to develop processes and evaluate system solutions to meet the reporting requirements.



## Notes to Condensed Consolidated Financial Statements (unaudited)

## **Note 3 Segment information**

Revenue         Ferry Operations:       5       17         Products       324       721         Service       4,118       10,036	(SEK in m	illion)	Three month period ended 30 September	Nine month period ended 30 September
Ferry Operations:  Lease income 5 17 Products 324 721 Service 4,118 10,036 Other 27 Total Ferry Operations 4,440 10,769  Offshore Drilling:  Lease income 157 583 Service 1112 361 Other 2 1 3 Total Offshore Drilling 269 947  Shipping: Roll-on/Roll-off vessels: Lease income 79 230 Service 52 168 Other 1 2 2 168 Other 1 2 2 168 Other 1 2 2 40  Tanker: Lease income 700 2,140 Service 584 1,364 Other 3 2 2 4 Other 3 2 52  Total Tanker 1,287 3,530  Other 3 2 52  Total Tanker 1,287 3,530  Other 3 4 52  Total Tanker 1,287 3,530  Other 3 52 1932 Service 51 161 423 Total Tanker 1,287 3,530  Other shipping: 1,634 4,549  Property:  Lease income 615 2,027 Service 77 66 Construction Contracts 22 4,105 Service 22 5,237 Total Property 618 2,297 Service 22 5,298 Total Property 618 2,297 Service 22 1,298 Total Property 618 2,297 Service 77 66 Construction Contracts 20 206 Construction Contracts 22 4,105 Service 77 66 Construction Contracts 22 1,41 Total Adactum 1,493 5,162  Other:  Lease income 2 1,292 4,105 Service 77 66 Construction Contracts 206 Construction Contracts 30 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3			<u>2018</u>	<u>2018</u>
Lease income   5	Revenue			
Products	Ferry Opera	ations:		
Service				17
Other         2 / 2 / 3 / 4,440         5 / 10,769           Offshore Drilling:				
Total Ferry Operations         4,440         10,769           Offshore Drilling:         Lease income         157         \$83           Service         112         361         Other         ±         3         3           Total Offshore Drilling         269         947         947         3         3         3         400         947         3         2         1         2         2         3         2         1         2         2         3         2         1         2         2         3         3         2         4			· _	
Offshore Drilling:         157         583           Service         112         361           Other         2         3           Total Offshore Drilling         269         947           Shipping:         Roll-on/Roll-off vessels:         269         947           Shipping:         Roll-on/Roll-off vessels:         29         230           Service         52         168         0ther         1         2           Total Roll-on/Roll-off vessels         132         400         400         400         2,140         400         2,140         400         2,140         400			<del></del>	<u>-5</u>
Lease income		Total Ferry Operations	4,440	10,769
Service	Offshore D	_		
Other         269         347           Total Offshore Drilling         269         947           Shipping:         Roll-on/Roll-off vessels:         32           Lease income         79         230           Service         52         168           Other         1         2         400           Tanker:           Lease income         700         2,140         584         1,364           Other         3         26         70         3,530           Other shipping:         2         4         4           Lease income         2         4         4           Products         52         192         52         1				
Total Offshore Drilling			112	
Shipping:       Roll-on/Roll-off vessels:       79       230         Service       52       168         Other       1       2         Total Roll-on/Roll-off vessels       132       400         Tanker:         Lease income       700       2,140         Service       584       1,364         Other       3       26         Total Tanker       1,287       3,530         Other shipping:         Lease income       2       4         Products       52       192         Service       161       423         Total Other shipping       1,634       4,549         Property:       Lease income       615       2,027         Service       23       33         Total Property       638       2,080         Adactum:         Products       1,292       4,105         Service       -7       6         Construction Contracts       206       1,037         Other       2       14         Total Adactum       1,493       5,162         Other       2       14         Total Other			<u>-</u>	—·
Lease income		Total Offshore Drilling	269	947
Service         52         168           Other         1         2           Total Roll-on/Roll-off vessels         132         400           Tanker:           Lease income         700         2,140           Service         584         1,364           Other         3         26           Total Tanker         1,287         3,530           Other shipping:         1         2         4           Products         52         192         4           Service         161         423         1         423           Total Other shipping         1,634         4,549         4,549         4         4         4,549           Property:         Lease income         615         2,027         5         5         2,027         5         3         3         3         3         4         4,549         4,549         4         4,549         4         4,549         4         4,549         4         4,549         4         4,549         4         4         4,549         4         4         4,549         4         4         4,549         4         4         4         4         4 <td< td=""><td>Shipping:</td><td></td><td></td><td></td></td<>	Shipping:			
Other         1         2           Total Roll-on/Roll-off vessels         132         400           Tanker:           Lease income         700         2,140           Service         584         1,364           Other         3         26           Total Tanker         1,287         3,530           Other shipping:         2         4           Lease income         2         4           Products         52         192           Service         161         423           Total Other shipping         215         619           Total Shipping         1,634         4,549           Property:         Lease income         615         2,027           Service         23         53           Total Property         638         2,080           Adactum:           Products         1,292         4,105           Service         -7         6           Construction Contracts         206         1,037           Other         2         14           Total Adactum         1,493         5,162           Other:         2         14				
Total Roll-on/Roll-off vessels       132       400         Tanker:				
Tanker:         Lease income         700         2,140           Service         584         1,364           Other         3         26           Total Tanker.         1,287         3,530           Other shipping:           Lease income         2         4           Products         52         192           Service         161         423           Total Other shipping         215         619           Total Shipping         1,634         4,549           Property:         Lease income         615         2,027           Service         23         53           Total Property         638         2,080           Adactum:         1,292         4,105           Service         -7         6           Construction Contracts         206         1,037           Other         2         14           Total Adactum         1,493         5,162           Other:         2         14           Lease income         -         6           Service         3         3           Other:         1         1           Lease income         -			——————————————————————————————————————	
Lease income         700         2,140           Service         584         1,364           Other         3         26           Total Tanker         1,287         3,530           Other shipping:           Lease income         2         4           Products         52         192           Service         161         423           Total Other shipping         1,634         4,549           Property:           Lease income         615         2,027           Service         23         53           Total Property         638         2,080           Adactum:           Products         1,292         4,105           Service         -7         6           Construction Contracts         206         1,037           Other         2         14           Total Adactum         1,493         5,162           Other:         2         6           Lease income         -         6           Service         3         3           Other:         3         3           Lease income         -         6		l otal Roll-on/Roll-off vessels	132	400
Service         584         1,364           Other         3         26           Total Tanker         1,287         3,530           Other shipping:           Lease income         2         4           Products         52         192           Service         161         423           Total Other shipping         215         619           Total Shipping         1,634         4,549           Property:         23         53           Total Property         638         2,080           Adactum:         1,292         4,105           Service         -7         6           Construction Contracts         206         1,037           Other         2         14           Total Adactum         1,493         5,162           Other:         -         6           Service         3         3           Other         1         1           Lease income         -         6           Service         3         3           Other         1         1           Lease income         -         6           Service         3				
Other         3 (1,287)         26 (3,530)           Other shipping:         2         4           Lease income         2         4           Products         52         192           Service         161         423           Total Other shipping         215         619           Total Shipping         1,634         4,549           Property:         615         2,027           Service         23         53           Total Property         638         2,080           Adactum:         1,292         4,105           Service         -7         6           Construction Contracts         206         1,037           Other         2         14           Total Adactum         1,493         5,162           Other:         -         6           Ease income         -         6           Service         3         3           Other:         1         1           Lease income         -         6           Service         3         3           Other:         1         1         1           Lease income         -         6				,
Total Tanker       1,287       3,530         Other shipping:       2       4         Lease income       2       192         Service       161       423         Total Other shipping       215       619         Total Shipping       1,634       4,549         Property:       615       2,027         Service       23       53         Total Property       638       2,080         Adactum:       1,292       4,105         Service       -7       6         Construction Contracts       206       1,037         Other       2       14         Total Adactum       1,493       5,162         Other:       6       5         Lease income       -       6         Service       3       3         Other:       1       1         Lease income       -       6         Service       3       3         Other:       1       1         Total Other       1       1         Total Other       1       1         Total Other       4       10			584	
Other shipping:         2         4           Products         52         192           Service         161         423           Total Other shipping         215         619           Total Shipping         1,634         4,549           Property:         615         2,027           Service         23         53           Total Property         638         2,080           Adactum:         1,292         4,105           Service         -7         6           Construction Contracts         206         1,037           Other         2         14           Total Adactum         1,493         5,162           Other:         -         6           Service         3         3           Other         1         1           Lease income         -         6           Service         3         3           Other         1         1           Total Other         1         1           Total Other         4         10			3 1 207	
Lease income       2       4         Products       52       192         Service       161       423         Total Other shipping       215       619         Total Shipping       1,634       4,549         Property:       615       2,027         Service       23       53         Total Property       638       2,080         Adactum:       1,292       4,105         Service       -7       6         Construction Contracts       206       1,037         Other       2       14         Total Adactum       1,493       5,162         Other:       -       6         Service       3       3         Other       1       1         Lease income       -       6         Service       3       3         Other       1       1         Total Other       4       10		Total Tanker	1,287	3,530
Products         52         192           Service         161         423           Total Other shipping         215         619           Total Shipping         1,634         4,549           Property:         615         2,027           Service         23         53           Total Property         638         2,080           Adactum:         1,292         4,105           Service         -7         6           Construction Contracts         206         1,037           Other         2         14           Total Adactum         1,493         5,162           Other:         -         6           Service         3         3           Other         1         1           Lease income         -         6           Service         3         3           Other         1         1           Total Other         1         1           Total Other         4         10				
Service         161 / 215         423 / 619           Total Other shipping         1,634         4,549           Property:				4
Total Other shipping       215       619         Total Shipping       1,634       4,549         Property:				
Total Shipping				· · · · · · · · · · · · · · · · · · ·
Property:       Lease income       615       2,027         Service       23       53         Total Property       638       2,080         Adactum:       Products       1,292       4,105         Service       -7       6         Construction Contracts       206       1,037         Other       2       14         Total Adactum       1,493       5,162         Other:       2       6         Service       3       3         Other       1       1         Total Other       1       1         Total Other       4       10		Total Other shipping	215	619
Lease income       615       2,027         Service       23       53         Total Property       638       2,080         Adactum:       Products       1,292       4,105         Service       -7       6         Construction Contracts       206       1,037         Other       2       14         Total Adactum       1,493       5,162         Other:       3       3         Other       1       1         Lease income       -       6         Service       3       3         Other       1       1         Total Other       4       10		Total Shipping	1,634	4,549
Service         23         53           Total Property         638         2,080           Adactum:	Property:			
Total Property       638       2,080         Adactum:		Lease income	615	2,027
Adactum:       1,292       4,105         Service       -7       6         Construction Contracts       206       1,037         Other       2       14         Total Adactum       1,493       5,162         Other:       -       6         Service       3       3         Other       1       1         Total Other       4       10				
Products       1,292       4,105         Service       -7       6         Construction Contracts       206       1,037         Other       2       14         Total Adactum       1,493       5,162         Other:       -       6         Service       3       3         Other       1       1         Total Other       4       10		Total Property	638	2,080
Service       -7       6         Construction Contracts       206       1,037         Other       2       14         Total Adactum       1,493       5,162         Other:       -       6         Service       3       3         Other       1       1         Total Other       4       10	Adactum: .			
Construction Contracts       206       1,037         Other       2       14         Total Adactum       1,493       5,162         Other:       -       6         Service       3       3         Other       1       1         Total Other       4       10			*	4,105
Other       2       14         Total Adactum       1,493       5,162         Other:       -       6         Service       3       3         Other       1       1         Total Other       4       10				
Total Adactum       1,493       5,162         Other:       -       6         Service       3       3         Other       1       1         Total Other       4       10			206	1,037
Other:       -       6         Service       3       3         Other       1       1         Total Other       4       10			2	
Lease income       -       6         Service       3       3         Other       1       1         Total Other       4       10		Total Adactum	1,493	5,162
Service       3       3         Other       1/2       1/2         Total Other       4       10	Other:			
Other         1         1           Total Other         4         10			-	
Total Other			3	
			$\frac{1}{\cdot}$	
Total Revenue		Total Other	4	10
	Total Reven	nue	<u>8,478</u>	<u>23,517</u>



SEK in mil	llion)	Three morended 30 S		Nine mon ended 30 Se	
		<u>2017</u>	<u>2018</u>	<u>2017</u>	<u>2018</u>
Operating p					
Ferry Opera	ations	989	1,006	1,424	1,278
Offshore D	rilling	-738	-1,041	-831	-2,847
Shipping:	Roll-on/Roll-off vessels	246	169	342	207
0	Tanker	-110	-77	-308	-400
	Other shipping	-20	-6	<u>-9</u>	<u>-22</u>
	Total Shipping	116	86	25	-215
Property:		439	402	1,221	1,238
	Net gain on sale of properties	31	106	169	1,146
	Change in fair value of investment properties	<u>104</u>	<u>29</u>	<u>188</u>	<u>1,347</u>
	Total Property	574	537	1,578	3,731
Adactum		33	238	239	411
Other		<u>43</u>	<u>-89</u>	<u>-245</u>	<u>-226</u>
Total Opera	ating profit/loss	<u>1,017</u>	<u>737</u>	<u>2,190</u>	<u>2,132</u>
Denreciatio	on, amortisation and impairment:				
	ations	352	419	1,045	1,211
	rilling	869	773	2,411	2,425
	Roll-on/Roll-off vessels	64	58	191	166
ompping.	Tanker	140	173	433	494
	Other shipping	8	10	<u>22</u>	30
	Total Shipping	$21\frac{0}{2}$	2 <u>41</u>	646	690
Property	Total Shipping	1	1	2	3
1 2		51	32	201	170
		8	10	34	32
3 ther		O	10	<u>5 1</u>	<u>52</u>
Total		<u>1,493</u>	<u>1,476</u>	4,339	<u>4,531</u>
Profit/loss t	from investments in operating associates:				
	rilling	-1	-	-2	-1
Shipping:	Tanker	23	-49	66	-121
118.	Other shipping		-	1	2
	Total Shipping	$2\bar{3}$	-49	67	-119
Property		2	3	5	9
1 2		<u> </u>	<u>-1</u>	<u>=</u>	-
		_		_	_
Total		<u>25</u>	<u>-47</u>	<u>70</u>	<u>-112</u>



## Notes to Condensed Consolidated Financial Statements (unaudited)

(SEK in million)		nth period September	Nine mon ended 30 S	th period eptember
	<u>2017</u>	<u>2018</u>	<u>2017</u>	<u>2018</u>
EBITDA				
Ferry Operations	1,342	1,426	2,469	2,490
Offshore Drilling	132	-269	1,583	-420
Shipping:				
Roll-on/Roll-off vessels	310	227	533	373
Tanker	6	144	59	216
Other shipping	<u>-12</u>	4	12	<u>5</u>
Total Shipping	304	375	604	594
Property	438	400	1,218	1,232
Net gain on sale of properties	31	106	169	1,146
Change in fair value of investment properties	104	29	188	1,347
Total Property	573	535	1,575	3,725
Adactum	84	271	440	580
Other	<u>51</u>	<u>-79</u>	<u>-212</u>	<u>-194</u>
Total EBITDA	<u>2,485</u>	<u>2,258</u>	<u>6,459</u>	<u>6,775</u>
Capital expenditures: Ferry Operations			527 1,023 21	608 934 225
Tanker			696	316
Other shipping Total Shipping			114 831	14 555
Property			1,632	1,645
Adactum			145	148
Other			<u>32</u>	<u>6</u>
Total			<u>4,190</u>	<u>3,896</u>



#### **OPERATING AND FINANCIAL REVIEW**

Stena generates revenue primarily from ferry operations, chartering out its owned, chartered-in and leased Roll-on/Roll-off vessels, tankers and drilling rigs, managing tankers, sales of vessels, income from Investments, Adactum and real estate rents. The period from June through September is the peak travel season for passengers of the ferry operations. Chartering activities are not generally significantly affected by seasonal fluctuations, but variations over the year may occur as a consequence of, among other things, vessel utilization rates, dry-docking and charter rates. Any sale or acquisition of vessels, drilling rigs and real estate may also have an impact on the results of each period.

#### **Significant Events of the First Nine Months of 2018**

#### Offshore Drilling

- A contract is signed with Tullow Oil plc for the drilling unit *Stena Forth* for operations in Ghana in late Q3 2018 for an initial three-well campaign (estimated 90 days) with a series of options.
- A contract is signed with Nexen Petroleum UK Ltd for the drilling unit Stena Spey for around 90 days commenced Q2 2018.
- Stena Drilling has signed a contract with an undisclosed operator for the drilling unit *Stena Spey* for operations estimated to 480 days with 600+ 300 days in options commencing Q1 2019.
- Stena DrillMAX has secured a contract with FAR Petroleum, the campaign consists of one firm well + two option wells (estimated at 35 to 45 days each) and is scheduled to commence in November 2018.
- Stena Drilling has signed a contract with Energean Oil & Gas for the drilling unit *Stena DrillMAX* (previously reported to be *Stena Forth* to operate) to drill three development wells in Q1 2019 (with provision made for further options).
- Stena IceMAX has secured a contract with an undisclosed operator for a campaign for one firm well + one option well (estimated combined duration of 80 days) commencing in Q4 2018.
- Stena Don has secured a contract with Total for one firm well (estimated at 80 days) + one option well (estimated at 50 days) that commenced in May 2018.
- In August 2018 Stena Drilling signed a contract with Total E&P UK Ltd. for the drilling unit Stena Don
  in 2019 to drill one well west of the Shetland Islands. The duration of the contract is around 90 days,
  with two potential options which could take us up to 200 days in total, and will commence mid-March
  2019
- Stena Spey has secured a contract with an undisclosed operator for 90 to 100 days of work commencing in January 2019.
- Stena IceMAX has secured a contract with an undisclosed operator for 120 days firm work + two option wells (estimated at 60 days each) commencing in Q2 2019.

#### Roll-on/Roll-off vessels

- Stena RoRo secured new long term charters for three RoPax newbuildings
  - a five + five year bareboat charter with Brittany Ferries with delivery 2020
  - a ten year bareboat charter with Brittany Ferries with delivery 2021
  - a ten year bareboat charter with DFDS with delivery 2021
- Stena has decided to exercise its option to build a seventh and eighth E-Flexer vessel. The two vessels will be deployed within Stena Line's route network with a planned delivery in 2022. Additionally, Stena RoRo has secured an option on the construction of a further three E-Flexer vessels also to be built at Avic Weihai Shipyard, China. A total of eight vessels have now been ordered by Stena from Avic Weihai Shipyard in China. Three of the vessels will be chartered out to external ferry operators by Stena RoRo.
- Stena Carrier has been sold and delivered in August 2018.

#### Tanker

- In February the last IMOIIMAX vessel, in a series of 13 vessels, was delivered from a shipyard in China.
- Golden Agri Stena, GS, (JV 50%), has signed a JV-agreement with Baycrest from Japan. The agreement was signed in September and will commence 1/1-2019. GS share will be 51%.



#### **Property**

- A warehouse at Schiphol Airport in Netherland has been bought in January 2018.
- In February 2018, a property was sold in Malmö, Sweden.
- Stena Properties has sold properties in Uppsala, Stockholm and Gothenburg for approximately SEK 6,8 billion net to the Stena Sessan Group in June 2018
- In May 2018, properties were sold in Uppsala, Sweden.
- Our property in Budapest, Hungary, has been sold in August 2018.

#### Adactum

- In January it was decided that Stena Renewable AB will build three new wind turbines in Saxberget and sixteen new wind turbines in Kronoberget.
- On June 25, Stena Adactum signed an agreement to sell 65% of Stena Renewable to the Swedish and Norwegian pension giants AMF Pensionsförsäkring AB and Kommunal Landspensjonskasse gjensidige forsikringsselskap, who will contribute with capital making it possible to realise the large project portfolio. The closing was in September.
- In July, Blomsterlandet sold S-Blommor. The closing was in August.

#### **Subsequent Events**

#### Offshore Drilling

• Stena Clyde will be sold and delivered in December 2018.

#### Roll-on/Roll-off vessels

• Stena Freighter has been sold and delivered in October 2018

#### **Property**

• An acquisition of a small office building in London is to be completed in November.

## Finance

On November 16 we entered in to our new Revolving Credit Facility with an amount of USD 725 million. The facility is for 5 years. The security package is similar to the package from the previous RCF.



#### **Currency Effects**

Our revenues and expenses, reported in Swedish kronor, are significantly affected by fluctuations in currency exchange rates, primarily relative to the U.S. dollar, the British pound and the Euro. We seek to mitigate the impact of potential adverse foreign currency exchange fluctuations by matching, to a possible extent, revenues and expenses in the same currency. In addition, we enter into certain derivative financial instruments. In the nine month period that ended on 30 September 2018, approximately 19% of our total revenues were generated in USD, approximately 26% were generated in EUR, approximately 15% were generated in GBP and approximately 25% were generated in SEK.

In the nine month period ended 30 September 2018, approximately 29% of our total expenses were incurred in USD, approximately 19% were incurred in EUR, approximately 15% were incurred in GBP and approximately 23% were incurred in SEK. The reported gross revenues and expenses were affected by changes in the currency rates. The exchange rates used for consolidation purposes are as follows:

Average rates:	January - September	January - September	
	2017	2018	Change
US \$	8.6126	8.5768	-
British pound	10.9738	11.5740	6 %
Euro	9.5797	10.2348	7 %
Closing rates:	As of	As of	
	31 December	30 September	Change
	2017	2018	o o
US \$	8.1833	8.8894	9 %
British pound	11.0581	11.5838	5 %
Euro	9.8241	10.3153	5 %

#### Revenues

Total revenues decreased by SEK 1,125 million to SEK 23,517 million in the nine months ended 30 September 2018 compared to SEK 24,642 million in the nine months ended 30 September 2017.

## **Direct Operating Expenses**

Total direct operating expenses increased by SEK 655 million to SEK 16,700 million in the nine months that ended on 30 September 2018, compared to SEK 16,045 million in the nine months ended 30 September 2017.



#### Selling and Administrative Expenses

Selling and administrative expenses increased by SEK 129 million to SEK 2,961 million in the nine months ended 30 September 2018, compared to SEK 2,832 million in the nine month period ended on 30 September 2017.

#### Depreciation, Amortisation and Impairment

Depreciation and amortisation charges increased by SEK 192 million to SEK 4,531 million in the nine months ended 30 September 2018, compared to SEK 4,339 million in the nine months ended 30 September 2017 mainly due to negative FX-effect.

#### **EBITDA**

The EBITDA for the consolidated Stena AB Group increased by SEK 316 million to SEK 6,775 in the nine months that ended on 30 September 2018 compared to SEK 6,459 million last year mainly due to higher valuation on investment properties and gain on sale of properties offset by less operating days and reduced day rates for our drilling units.

#### Ferry Operations

Ferry revenues are generated from ticket sales, freight haulage and onboard sales. Direct operating expenses consist principally of personnel costs, costs of goods sold onboard the vessels, bunker fuel costs, vessel charter costs, commissions, package tour costs and other related costs. A significant portion of these costs do not vary on account of changes in our seasonal requirements.

EBITDA increased by SEK 21 million to SEK 2,490 million in the nine months ended 30 September 2018, from SEK 2,469 million in the corresponding period in 2017, due to increased volumes across all segments offset by increased bunker costs and prolonged dry dock of *Stena Scandinavica*. Car and freight volumes increased with 3% respectively and passenger volumes increased with 2% compared to the corresponding period last year.

#### Offshore Drilling

Drilling revenues consist of charter hires for our drilling rigs. The direct operating expenses for drilling consist primarily of personnel costs, insurance, maintenance and catering costs.

EBITDA decreased by SEK 2,003 million to SEK -420 million in the nine month period 2018 compared to SEK 1,583 million in the corresponding period in 2017. The decrease is mainly due to the net impact of less operating days on contract, lower average charter rates, partly offset by positive effects from our ongoing Cost Race Program.

#### Shipping

Shipping revenues primarily represent charter hires for our owned and chartered in vessels and management fees for vessels managed by us. Direct operating expenses for shipping consist primarily of vessel charter costs, fuel costs, personnel costs, insurance and other related vessel costs.

#### Tankers

Our tanker operation generated EBITDA of SEK 216 million in the nine month period ended 30 September 2018 compared to SEK 59 million for the same period in 2017 mainly due to more operational days and stronger charter rates for the LNG vessels, offset by lower rates in the crude and product tanker segments.

#### RoRo Operations

EBITDA from chartering out Roll-on/Roll-off vessels decreased by SEK 160 million to SEK 373 million in the nine month period ended 30 September 2018, from SEK 533 million in the same period in 2017, mainly due to sale of two vessels in September 2017 and one in August 2018. The decrease is also a result of lower charter income because of the vessels sold, partly offset by strong contract coverage and utilization across the fleet.



#### **Property**

Property revenues consist of rents for properties owned and management fees for properties managed by Stena. Property expenses consist primarily of maintenance, heating and personnel costs.

EBITDA was SEK 3,725 million for the nine month period ended 30 September 2018, compared to SEK 1,575 million for the same period in 2017. Completion of newbuilding's and the recent renovated hotel property in Stockholm compensated for the sold properties in late 2017 and in the second quarter of 2018. The change in fair value of investment properties amounting to SEK 1,347 million compared to SEK 188 million for the same period in 2017. The net gain of sale of properties in 2018 was SEK 1,146 million compared to SEK 169 million for the same period in 2017. Occupancy rates for Swedish properties were approximately 98%, and non-Swedish properties were approximately 88%.

#### Adactum

The EBITDA for Stena Adactum increased by SEK 140 million to SEK 580 million in the nine month period ended 30 September 2018, compared to SEK 440 million in 2017.

*Ballingslöv:* EBITDA for the nine months ended 30 September 2018 was SEK 290 million, compared to SEK 306 million for the nine months ended 30 September 2017. The decrease mainly relates to a sale of a property in UK, offset by continued growth organically for Ballingslöv International and increased sales versus last year.

Stena Renewable: EBITDA for the nine months ended 30 September 2018 was SEK 170 million compared to SEK 78 million for the corresponding period in 2017 mainly due to that 65% of Stena Renewable was sold in September 2018 offset by that the production was -11% versus last year. From quarter three Stena Renewable has been deconsolidated and hence accounted for as income from associated companies (35% share).

*Blomsterlandet:* EBITDA for the nine months ended 30 September 2018 was SEK 124 million compared to SEK 102 million in the same corresponding period in 2017 mainly due to the sale of S-blommor in August with effective date 1 January 2018 offset by newly opened Blomsterlandet stores.

*Envac:* EBITDA for the nine months ended 30 September 2018 was SEK 30 million compared to SEK 49 million in the corresponding period in 2017. After strong orders received in January - May, order intake was weak in June – September.

Captum: EBITDA for the nine months ended 30 September 2018 was SEK -14 million compared to SEK -5 million in the corresponding period in 2017. Captum Group was founded 2016 and their key business is to offer payment solutions primarily to companies either within the Stena Sphere or to third parties and to provide credits to their customers.

#### Other Income

*Net valuation on investment property.* As a result of the revaluation to fair value according to IAS 40 "Investment properties", Stena had net gains of SEK 1,419 million for the nine month period ended 30 September 2018, as compared to SEK 188 million for the same period in 2017.

*Net gain on sale of vessels.* In the nine months ended 30 September 2018 net gain on sale of vessels amounted to SEK 137 million which relates to the sale of the vessel *Stena Carrier*. In the nine months ended 30 September 2017 net gain on sale of vessels amounted to SEK 334 million.

*Net gain on sale of properties.* In the nine months ended 30 September 2018, net gain on sale of properties amounted to SEK 1,146 million. In the nine months period ended 30 September 2017 net gain on sales of properties amounted to SEK 180 million.

*Net gain on sale of operations*. In the nine months ended 30 September 2018 the net gain sale of operations amounted to SEK 217 million. In the corresponding period 2017, the net loss of operations was SEK -8 million.

#### Financial Net

Total financial net for the nine months ended 30 September 2018 was SEK -1,056 million compared to SEK -1,078 million in the corresponding period in 2017.



#### Income Taxes

Income taxes for the nine months that ended on 30 September 2018 were SEK -15 million, consisting of current taxes of SEK -210 million and deferred taxes of SEK 195 million. Income taxes for the nine months ended 30 September 2017, were SEK -629 million, consisting of current taxes of SEK -417 million and deferred taxes of SEK -212 million.

#### **Liquidity and Capital Resources**

Our liquidity requirements principally relate to servicing of debt, financing the purchase of vessels and other assets and funding of working capital. We meet our liquidity requirements by cash on hand, cash flows from operations, borrowings under various credit facilities and other financing and refinancing arrangements.

As of 30 September 2018, total cash and marketable securities including short term investments amounted to SEK 10,592 million as compared to SEK 9,619 million as of 31 December 2017.

For the nine months ended 30 September 2018, cash flows provided by operating activities amounted to SEK 1,025 million, as compared to SEK 4,890 million in the first nine months ended 30 September 2017. For the nine months ended 30 September 2018, cash flows used in investing activities amounted to SEK 3,391 million, including SEK -3,896 million related to capital expenditures, as compared to SEK -1,654 million, including SEK -4,190 million related to capital expenditures, in the nine months ended 30 September 2017. Cash flows from financing activities for the nine months ended 30 September 2018 amounted to SEK -4,077 million as compared to SEK -3,144 million in the nine months ended 30 September 2017.

As of 30 September 2018, the total construction in progress was SEK 2,463 million, as compared to SEK 2,020 million as of 31 December 2017. The remaining capital expenditure commitment for new buildings on order as of 30 September 2018 was SEK 5,907 million, of which SEK 284 million is due during 2018, SEK 1,110 million is due in 2019, SEK 1,913 million is due in 2020 and SEK 2,600 million is due in 2021 and after. Stena intends to finance the remainder of this unpaid balance, together with additional expenses and financing costs, with cash from operations, existing revolving credit facilities, new capital lease agreements, new bank loans and other financing arrangements.

As of 30 September 2018, total interest bearing debt was SEK 53,051 million as compared to SEK 53,283 million as of 31 December 2017.

As of 30 September 2018, USD 50 million was utilized under our USD 800 million revolving credit facility of which USD 3 million was used for issuing bank guarantees and letters of credit. As of 31 December 2017, USD 393 million was utilized, including USD 3 million used for issuing bank guarantees and letters of credit.

As of 30 September 2018, USD 90 million was utilized under the USD 300 million revolving credit facility entered into by Stena Investment Luxembourg S.àr.l. compared to USD 100 million as of 31 December 2017.

As of 30 September 2018, SEK 0 million was utilized under the SEK 1,000 million revolving credit facility in Adactum as compared to SEK 75 million as of 31 December 2017.

Stena AB and its affiliates may from time to time repurchase or otherwise trade in its own debt in open market transactions. In addition, from time to time, Stena AB and its affiliates discuss strategic alternatives and consider opportunities in respect of its debt capital structure with investors and lenders.

We believe that, based on current levels of operating performance and anticipated market conditions, cash flow from operations, together with other available sources of funds, including refinancing, will be adequate to make required payments of principal and interest on outstanding debt, to make proposed capital expenditures, including new buildings and other vessel acquisitions, and to fund anticipated working capital requirements.



#### OTHER FINANCIAL INFORMATION - RESTRICTED GROUP

For the nine months ended 30 September 2018, Restricted Group Data represents the selected consolidated financial information excluding (i) the property business segment (other than two small properties), (ii) the business segment of Adactum, whose activities consist primarily of investing in companies outside our traditional lines of business, and (iii) our subsidiaries Stena Investment Luxembourg S.àr.l., Stena Royal, Stena Investment Cyprus Ltd and Mondaldi Ltd. Our real estate operations and the business of Adactum are conducted through various subsidiaries. For purposes of the indentures under which our Senior Notes were issued, real estate business and Investments, Adactum, together with our subsidiaries Stena Investment Luxembourg S.àr.l., Stena Royal, Stena Investment Cyprus Ltd and Mondaldi Ltd, are designated as unrestricted subsidiaries and, as a result, are not bound by the restrictive provisions of the bond indentures.

As of 30 September 2018, we had outstanding EUR 102 million principal amounts of Senior Notes due 2019 and EUR 200 million principal amounts of Senior Notes due 2020. We also have outstanding USD 527 million principal amounts of Senior Notes due 2024 and USD 350 million principal amounts of Senior Secured Notes due 2024.

#### Significant Events of the First Nine Months of 2018 specific for the restricted group

#### Offshore Drilling

- A contract is signed with Tullow Oil plc for the drilling unit *Stena Forth* for operations in Ghana in late Q3 2018 for an initial three-well campaign (estimated 90 days) with a series of options.
- A contract is signed with Nexen Petroleum UK Ltd for the drilling unit *Stena Spey* for around 90 days commenced Q2 2018.
- Stena Drilling has signed a contract with an undisclosed operator for the drilling unit *Stena Spey* for operations estimated to 480 days with 600+ 300 days in options commencing Q1 2019.
- Stena DrillMAX has secured a contract with FAR Petroleum, the campaign consists of one firm well + two option wells (estimated at 35 to 45 days each) and is scheduled to commence in November 2018.
- Stena Drilling has signed a contract with Energean Oil & Gas for the drilling unit *Stena DrillMAX* (previously reported to be *Stena Forth* to operate) to drill three development wells in Q1 2019 (with provision made for further options).
- Stena IceMAX has secured a contract with an undisclosed operator for a campaign for one firm well + one option well (estimated combined duration of 80 days) commencing in Q4 2018.
- Stena Don has secured a contract with Total for one firm well (estimated at 80 days) + one option well (estimated at 50 days) that commenced in May 2018.
- In August 2018 Stena Drilling signed a contract with Total E&P UK Ltd. for the drilling unit *Stena Don* in 2019 to drill one well west of the Shetland Islands. The duration of the contract is around 90 days, with two potential options which could take us up to 200 days in total, and will commence mid-March 2019.
- Stena Spey has secured a contract with an undisclosed operator for 90 to 100 days of work commencing in January 2019.
- Stena IceMAX has secured a contract with an undisclosed operator for 120 days firm work + two option wells (estimated at 60 days each) commencing in Q2 2019.

## Roll-on/Roll-off vessels

- Stena RoRo secured new long term charters for three RoPax newbuildings
  - a five + five year bareboat charter with Brittany Ferries with delivery 2020
  - a ten year bareboat charter with Brittany Ferries with delivery 2021
  - a ten year bareboat charter with DFDS with delivery 2021
- Stena has decided to exercise its option to build a seventh and eighth E-Flexer vessel. The two vessels will be deployed within Stena Line's route network with a planned delivery in 2022. Additionally, Stena RoRo has secured an option on the construction of a further three E-Flexer vessels also to be built at Avic Weihai Shipyard, China. A total of eight vessels have now been ordered by Stena from Avic Weihai Shipyard in China. Three of the vessels will be chartered out to external ferry operators by Stena RoRo.
- Stena Carrier has been sold and delivered in August 2018.



#### Tanker

- In February the last IMOIIMAX vessel, in a series of 13 vessels, was delivered from a shipyard in China.
- Golden Agri Stena, GS, (JV 50%), has signed a JV-agreement with Baycrest from Japan. The agreement was signed in September and will commence 1/1-2019. GS share will be 51%.

#### **Property**

• Stena Properties has sold properties in Uppsala, Stockholm and Gothenburg for approximately SEK 6,8 billion net to the Stena Sessan Group in June 2018. In June 2018, the properties which were included in the acquisition of IL Recycling AB in 2016, were sold to Stena Fastigheter AB. The result of the two transactions has affected the restricted group positively by SEK 373 million where of SEK 300 million is the Stena ABs share of the profit in the transaction between Stena Fastigheter AB and Stena Sessan AB and SEK 73 million is the profit related to the sale of IL properties sold to Stena Fastigheter AB by Stena AB.

#### Subsequent Events specific for the restricted group

#### Offshore Drilling

• Stena Clyde will be sold and delivered in December 2018.

#### Roll-on/Roll-off vessels

• Stena Freighter has been sold and delivered in October 2018.

#### Finance

On November 16 we entered in to our new Revolving Credit Facility with an amount of USD 725 million. The facility is for 5 years. The security package is similar to the package from the previous RCF.



## Condensed Consolidated Income Statements – Restricted Group

(SEK in million) (unaudited)	Nine month period end 2017	led 30 September 2018
Revenue:		
Ferry Operations	9,858	10,769
Offshore Drilling	3,120	947
Shipping	4,334	4,549
Other	<u>251</u>	310
Total revenue	17,563	16,575
Net gain on sale of non-current assets	<u>337</u>	<u>246</u>
Total other income	337	246
Direct operating expenses:		
Ferry Operations	-6,711	-7,333
Offshore Drilling	-1,360	-1,074
Shipping	-3,425	-3,665
Other	<u>-128</u>	<u>-29</u>
Total direct operating expenses	-11,624	-12,101
Selling and administrative expenses	-1,815	-1,895
Profit/loss from investments in operating associates	65	-121
Depreciation, amortisation and impairment	<u>-4,137</u>	<u>-4,359</u>
Total operating expenses	-17,510	-18,476
Operating profit/loss	<u>391</u>	<u>-1,655</u>
Dividends received	331	30
Gains/loss on securities, net	17	89
Interest income	235	245
Interest expense	-1,136	-1,111
Foreign exchange gains/loss, net	-16	-43
Other financial income/expense, net	<u>-211</u>	<u>-219</u>
Financial net	-780	-1,009
Profit/loss after financial net	-389	-2,664
Non-controlling interest	<u>17</u>	Ξ
Profit/loss before taxes	<u>-372</u>	<u>-2,664</u>
Income taxes	<u>-325</u>	<u>332</u>
Profit for the period	<u>-697</u>	<u>-2,332</u>



## **Condensed Consolidated Balance Sheets – Restricted Group**

(SEK in million) (unaudited)	31 December 2017	30 September 2018
ASSETS		
Non-current assets:		
Intangible assets	1,624	1,716
Property, plant and equipment:	,-	, -
Vessels	39,103	39,249
Construction in progress	1,911	2,453
Equipment	1,985	2,191
Ports	3,751	3,847
Land and buildings	660	644
Total property, plant and equipment	$47,\overline{410}$	48,384
Investment properties	153	-10,501
Financial assets:	133	
Marketable securities	2,334	2,690
Intercompany accounts, non-current	2,214	2,470
Other non-current assets	15,647	19,260
	·	
Total financial assets	20,195	24,420
Total non-current assets	<u>69,382</u>	<u>74,520</u>
Current assets:	260	510
Inventories	360	510
Trade receivables	1,747	1,852
Other current receivables	2,051	4,157
Prepayments and accrued income	1,176	1,463
Short-term investments	738	585
Intercompany accounts, current	2,881	2,288
Cash and cash equivalents	735	1,221
Assets held for sale	<u>-</u>	_
Total current assets	<u>9,688</u>	<u>12,076</u>
Total assets  QUITY AND LIABILITIES	<u>79,070</u>	<u>86,596</u>
	<u>79,070</u> 5	<b>86,596</b> 5
QUITY AND LIABILITIES Equity:		
QUITY AND LIABILITIES  Equity: Share Capital	5	5
QUITY AND LIABILITIES  Equity: Share Capital	5 34,057	5 33,768
QUITY AND LIABILITIES  Equity: Share Capital	5 <u>34,057</u> 34,062	5 33,768 33,773
QUITY AND LIABILITIES  Equity: Share Capital	5 <u>34,057</u> 34,062 <u>114</u>	5 33,768 33,773 116
QUITY AND LIABILITIES  Equity: Share Capital	5 <u>34,057</u> 34,062 <u>114</u> <u>34,176</u>	5 33,768 33,773 116 33,889
QUITY AND LIABILITIES  Equity: Share Capital	5 <u>34,057</u> 34,062 <u>114</u> <u>34,176</u>	5 33,768 33,773 116 33,889
QUITY AND LIABILITIES  Equity: Share Capital	5 34,057 34,062 114 34,176  725 366	5 33,768 33,773 116 33,889 1,769 377
QUITY AND LIABILITIES  Equity: Share Capital	5 34,057 34,062 114 34,176 725 366 569	5 33,768 33,773 116 33,889 1,769 377 350
QUITY AND LIABILITIES  Equity: Share Capital	5 34,057 34,062 114 34,176  725 366 569 21,714	5 33,768 33,773 116 33,889 1,769 377 350 18,376
QUITY AND LIABILITIES  Equity: Share Capital	5 34,057 34,062 114 34,176  725 366 569 21,714 10,143	5 33,768 33,773 116 33,889 1,769 377 350 18,376 9,858
QUITY AND LIABILITIES  Equity: Share Capital	5 34,057 34,062 114 34,176  725 366 569 21,714 10,143 45	5 33,768 33,773 116 33,889 1,769 377 350 18,376 9,858 4,417
QUITY AND LIABILITIES  Equity: Share Capital	5 34,057 34,062 114 34,176  725 366 569 21,714 10,143 45 1,023	5 33,768 33,773 116 33,889 1,769 377 350 18,376 9,858 4,417 4,300
QUITY AND LIABILITIES  Equity: Share Capital	5 34,057 34,062 114 34,176  725 366 569 21,714 10,143 45 1,023 999	5 33,768 33,773 116 33,889 1,769 377 350 18,376 9,858 4,417 4,300 985
QUITY AND LIABILITIES  Equity: Share Capital	5 34,057 34,062 114 34,176  725 366 569 21,714 10,143 45 1,023	5 33,768 33,773 116 33,889 1,769 377 350 18,376 9,858 4,417 4,300
QUITY AND LIABILITIES  Equity: Share Capital	5 34,057 34,062 114 34,176  725 366 569 21,714 10,143 45 1,023 999 35,584	5 33,768 33,773 116 33,889 1,769 377 350 18,376 9,858 4,417 4,300 985 40,432
QUITY AND LIABILITIES  Equity: Share Capital	5 34,057 34,062 114 34,176  725 366 569 21,714 10,143 45 1,023 999	5 33,768 33,773 116 33,889 1,769 377 350 18,376 9,858 4,417 4,300 985 40,432 1,740
QUITY AND LIABILITIES  Equity: Share Capital	5 34,057 34,062 114 34,176  725 366 569 21,714 10,143 45 1,023 999 35,584	5 33,768 33,773 116 33,889 1,769 377 350 18,376 9,858 4,417 4,300 985 40,432 1,740 1,052
QUITY AND LIABILITIES  Equity: Share Capital	5 34,057 34,062 114 34,176  725 366 569 21,714 10,143 45 1,023 999 35,584  2,296	5 33,768 33,773 116 33,889 1,769 377 350 18,376 9,858 4,417 4,300 985 40,432 1,740 1,052 483
QUITY AND LIABILITIES  Equity: Share Capital	5 34,057 34,062 114 34,176  725 366 569 21,714 10,143 45 1,023 999 35,584  2,296 9 818	5 33,768 33,773 116 33,889 1,769 377 350 18,376 9,858 4,417 4,300 985 40,432 1,740 1,052 483 1,125
QUITY AND LIABILITIES  Equity: Share Capital	5 34,057 34,062 114 34,176  725 366 569 21,714 10,143 45 1,023 999 35,584  2,296 9 818 67	5 33,768 33,773 116 33,889  1,769 377 350 18,376 9,858 4,417 4,300 985 40,432  1,740 1,052 483 1,125 286
QUITY AND LIABILITIES  Equity: Share Capital	5 34,057 34,062 114 34,176  725 366 569 21,714 10,143 45 1,023 999 35,584  2,296 9 818	5 33,768 33,773 116 33,889 1,769 377 350 18,376 9,858 4,417 4,300 985 40,432 1,740 1,052 483 1,125
QUITY AND LIABILITIES  Equity: Share Capital	5 34,057 34,062 114 34,176  725 366 569 21,714 10,143 45 1,023 999 35,584  2,296 9 818 67	5 33,768 33,773 116 33,889 1,769 377 350 18,376 9,858 4,417 4,300 985 40,432 1,740 1,052 483 1,125 286
QUITY AND LIABILITIES  Equity: Share Capital	5 34,057 34,062 114 34,176  725 366 569 21,714 10,143 45 1,023 999 35,584  2,296 9 818 67 2,069	5 33,768 33,773 116 33,889 1,769 377 350 18,376 9,858 4,417 4,300 985 40,432 1,740 1,052 483 1,125 286 4,157
QUITY AND LIABILITIES  Equity: Share Capital	5 34,057 34,062 114 34,176  725 366 569 21,714 10,143 45 1,023 999 35,584  2,296 9 818 67 2,069 674	5 33,768 33,773 116 33,889  1,769 377 350 18,376 9,858 4,417 4,300 985 40,432  1,740 1,052 483 1,125 286 4,157 460
QUITY AND LIABILITIES  Equity: Share Capital Reserves Equity attributable to shareholders of the company Non-controlling interests  Total equity  Non-current liabilities: Deferred tax liabilities Pension liabilities Other provisions Long-term debt. Senior Notes Capitalised lease obligations Intercompany accounts, non-current Other non-current liabilities  Current liabilities: Short-term debt Senior Notes Capitalised lease obligations Intercompany accounts, non-current Other non-current liabilities  Total non-current liabilities  Current liabilities: Short-term debt Senior Notes  Capitalised lease obligations Trade payables Tax liabilities.  Other liabilities.  Intercompany liabilities, current Accruals and deferred income	5 34,057 34,062 114 34,176  725 366 569 21,714 10,143 45 1,023 999 35,584  2,296 9 818 67 2,069 674	5 33,768 33,773 116 33,889 1,769 377 350 18,376 9,858 4,417 4,300 985 40,432 1,740 1,052 483 1,125 286 4,157 460



## Condensed Consolidated Statements of Cash Flow – Restricted Group

(SEK in million) (unaudited)	Nine month period ended 30 September 2017 2018	
Cash flow from operating activities:		
Profit for the period	-697	-2,332
Adjustments to reconcile profit to net cash		
provided by operating activities:		
Depreciation, amortisation and impairment	4,137	4,359
Gain on sale of non-current assets	-337	-246
Gains/losses on securities, net	-17	-89
Deferred income taxes	15	-445
Exchange differences, unrealised	822	-447
Other non-cash items	-106	-210
Pensions	-163	-153
Dividend from Unrestriced group	-303	-
Net cash flow from trading securities	-33	166
Dividend from operational associates and joint ventures	30	36
Investments and disposals of associates and joint ventures	294	-70
Changes in working capital	<u>23</u>	<u>-582</u>
Cash flow from operating activities	<u>3,665</u>	<u>-13</u>
Cash flow from investing activities:		
Capital expenditure of intangible assets	-97	-118
Sale of property, plant and equipment	1,142	478
Capital expenditure on property, plant and equipment	-2,413	-2,103
Purchase and sale of operations, net of cash	73	94
Sale of securities	831	600
Purchase of securities	-661	-1,173
Other investing activities	<u>-91</u>	<u>-52</u>
Cash flow from investing activities	<u>-1,216</u>	<u>-2,274</u>
Cash flow from financing activities:	551	007
Proceeds from issuance of short and long-term debt	771	887
Principal payments on short and long-term debt	-4,598	-3,630
Net change in borrowings on line-of-credit agreements	9	-2,746
New leases	-	4,905
Principal payments on capitalised lease obligations	-384	-87
Net change in restricted cash accounts	68	75
Intercompany accounts	1,637	3,456
Dividend received from Unrestriced group	303	-
Dividend paid	-205	-50
Other financing activities	<u>-40</u>	<u>-71</u>
Cash flow from financing activities	<u>-2,439</u>	<u>2,739</u>
Effect of exchange rate changes on cash and cash equivalents	<u>-30</u>	<u>34</u>
Net change in cash and cash equivalents	-20	486
Cash and cash equivalents at beginning of period	<u>699</u>	<u>735</u>
Cash and cash equivalents at end of period	<u>679</u>	<u>1,221</u>



#### Other data - Restricted Group

(SEK in million)	Nine month period ended 30 September	
OTHER DATA:	2017	2018
Adjusted EBITDA	4,793	2,985

Adjusted EBITDA is defined as income from operations plus cash dividends received from associates, interest income, depreciation, amortisation and impairment minus aggregate gains on vessel dispositions to the extent such gains exceed 25% of Adjusted EBITDA net of all such gains. Information concerning Adjusted EBITDA is included since it conforms to the definition of Consolidated Cash Flow in the indentures governing our Senior Notes. Adjusted EBITDA is not a measure in accordance with IFRS and should not be used as an alternative to cash flows or as a measure of liquidity and should be read in conjunction with the condensed consolidated statements of cash flows contained in our condensed consolidated financial statements included elsewhere herein

The computation of Adjusted EBITDA and reconciliation to net cash provided by operating activities is presented below:

(SEK in million)	Nine month period ended 30 September	
	2017	2018
Operating profit	391	-1,655
Adjustments:		
Cash dividends received from associates and joint ventures	30	36
Interest income	235	245
Depreciation, amortisation and impairment	<u>4,137</u>	4,359
Adjusted EBITDA	4,793	2,985
Adjustments:		
Gain on sale of non-current assets	-337	-246
Net cash flows from trading securities	-33	166
Interest expenses	-1,136	-1,111
Exchange differences, unrealised	822	-447
Pensions	-163	-153
Other non-cash items	-106	-210
Changes in working capital	23	-582
Other items	<u>-198</u>	<u>-415</u>
Net cash from operating activities	3,665	-13